



ANNUAL REPORT 2016

Thank you for helping make Lasting Change possible!



LEARN MORE ABOUT YOUR IMPACT





Dear Friends,

Thanks to the ongoing gifts of many valued donors in 2016, Wellspring Family Services is continuing to help thousands of individuals and families break the debilitating cycles of homelessness, instability, and adversity to find positive, lasting change in their lives.

This happens because so many choose to give in so many ways:

- A timely matching gift made at our Powerful Change Luncheon
- Six months of weekly allowance from a child with a handwritten note: *“I hope you can use this.”*
- An intentional year-end gift
- The gift of volunteer hours at our Baby Boutique
- A first-time pledge from a couple who just moved to Seattle
- A gift of stock from a local family business owner
- A regular monthly check from a loyal, longtime supporter
- The generous foresight to include Wellspring in his or her will

Each gift is a grateful opportunity for us to steward every dollar wisely.

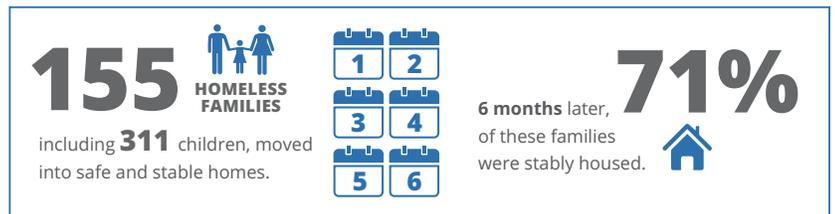
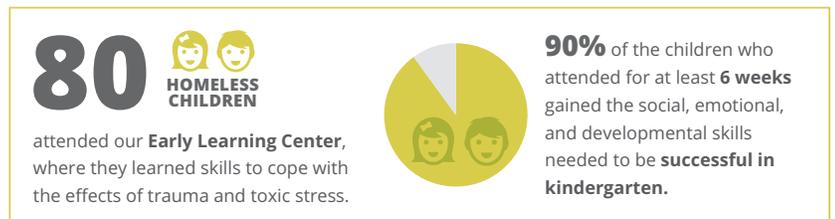
Every gift to Wellspring accelerates the transformation of deserving individuals, children and families.

In light of all of this, on behalf of our entire team at Wellspring, I humbly say, “Thank you.”

With gratitude,

Ruthann Howell
CEO/President
Wellspring Family Services

In 2016, Wellspring helped:



Why I Give to Wellspring

By Sharman Ghio

I discovered Wellspring in 1998 when I taught dance to young children enrolled in Morningsong (now the Early Learning Center).

I was drawn to mothers dealing with life's adversity. While these women could have taken a victim mentality, I was inspired by their courage to move beyond their current circumstance. Their determination to go further and give to their children planted a seed in me that today, nearly 20 years later, has inspired me to give back to this wonderful organization.

In May, as I finished a 200-hour yoga teacher training program, an idea came to me: What if I could find a way offer the benefits of yoga to Wellspring clients and patrons? And what if I donated all of the proceeds back to Wellspring?

Affirmative conversations with Early Learning Center Director Bevette Irvis and Chief Development Officer Kelly Pearson helped pave the way to help me realize my dream:

Throughout the rest of 2017 I will donate to Wellspring 100% of the earnings I receive from teaching yoga. My hope is that I can introduce

the benefits of yoga to others, as well as bring awareness to the wonderful work being done by Wellspring. On June 24th I will kick off the first in a series of Community Yoga Classes to benefit Wellspring.



This is why giving feels fantastic:

I've come to believe it's not what you gather up and take with you in life that's important; rather, it's what you give back that counts. This is what gives me meaning and purpose: being able to come full circle and give back financially to Wellspring, the place that welcomed me in to teach children to dance.

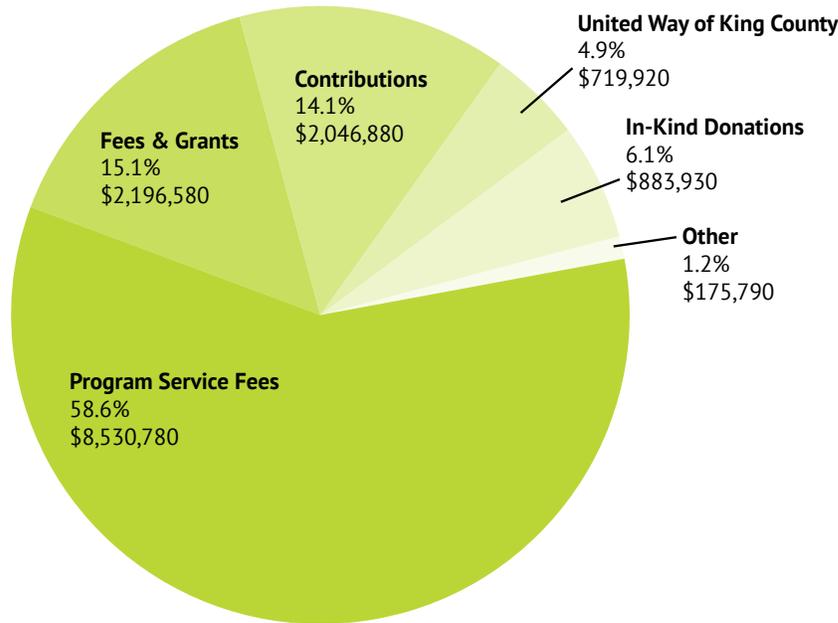
As I see it, June 24th is just the start of doing what I love. In turn, I am supporting Wellspring's tremendous work of bettering the lives of children and families.

This is what keeps me giving to Wellspring Family Services.

Financial Highlights 2016

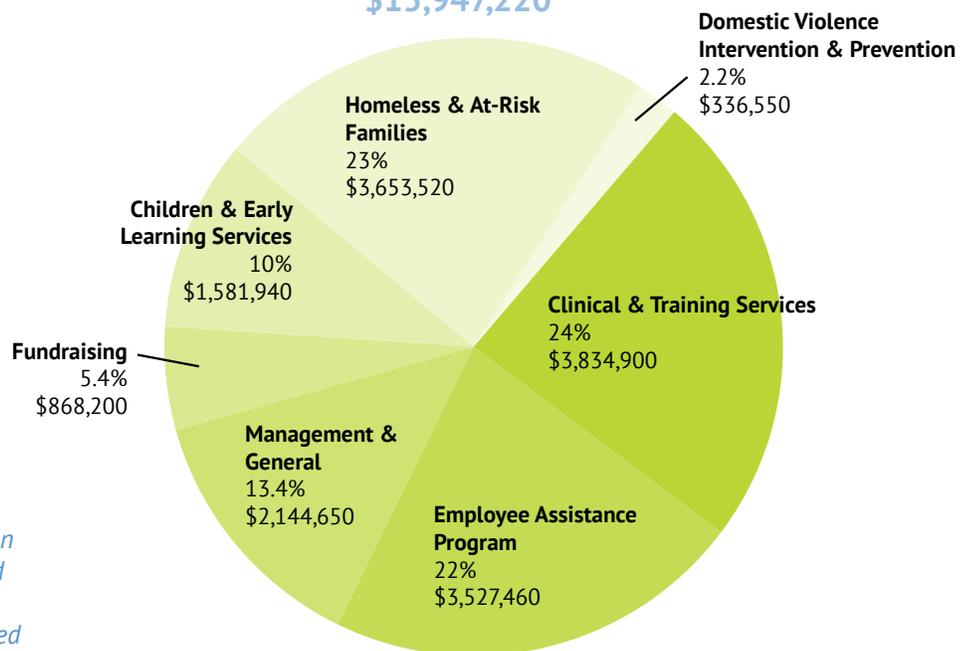
2016 Operating Support & Revenue

\$ 14,553,880



2016 Operating Expense

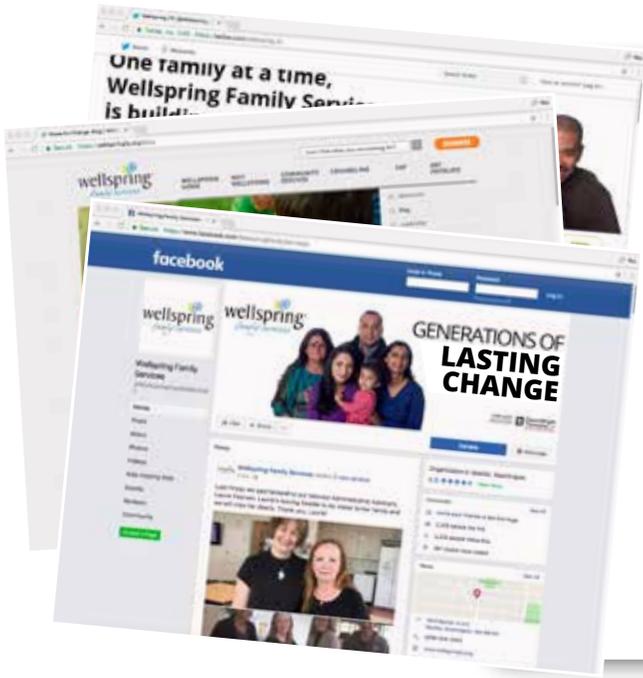
\$15,947,220



Our 2016 financial results reflect a decision on Wellspring's part to maintain critically needed services. This is in spite of a revenue shortfall caused when expected public sector and United Way funding did not materialize. With our board's direction, we have a strategic plan in place to reduce 2017 expenses and to increase revenue, thereby building up our financial reserves. We are confident this proactive plan will put Wellspring in a strong position with the agency continuing to achieve a high level of positive results for our community.

- Ruthann Howell, CEO/President

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and inspiring stories of lives changed!



WellspringFamilyServices

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